

HOTEL LOGISTICS

INTIME FREIGHT

www.intimecargo.co.ke



Tailor-Made Logistics Service Package for the Local and International Luxury Hospitality Industry

INTIME FREIGHT specializes in the management and implementation of Hotel Logistics solutions. We have a wealth of experience in delivering, transportation, warehousing and installation solutions for International Luxury Hotels and the Gaming Industry.

OUR PHILOSOPHY

Excellence through Innovation. This philosophy runs through the entire involvement from the first point of contact with suppliers to the final handling over of a complete room. We continuously invest in the latest technology and in our people enabling us to surpass our high standards, and keep delivering seamless solutions.

OUR CLIENTS

We have a strong commitment to provide a level of service that exceeds the expectations of our clients. We cooperate with hotel owners and operators in the Luxury Hotel business and the Gaming Industry, as well as with Hospitality Procurement Companies and Hotel Developers. The extensive array of projects we manage allows us to constantly enhance our solutions, and design them for the individual needs of our clientele.

OUR PEOPLE

We continuously improve our solutions with new ways to create and deliver value for our customers. Creativity, investigating opportunities and embracing new ideas characterize our dedicated experts. Knowing that a high degree of flexibility and communication is required to manage time-sensitive and unique projects, we work together as a global team to achieve excellence.



OUR PORTFOLIO

Our product portfolio provides logistics solutions for all the complex needs and challenges of the Luxury Hospitality Industry.

PRE-OPENING

- FF&E for Hotel Opening and refurbishments
- OS&E for Hotel Openings
- GS&E for Casino Operators.

Our Hotel Logistics Manager and Global Sales and Marketing Manager and the Global Projects Manager guide our worldwide centers of excellence. They seek to devise and globally implement our standards, ensuring all our Local and International clients receive the same impeccable service. They help us stay true to our philosophy continually investing in the latest training for our team and developing new solutions to meet the ever changing needs of our progressive market.

POST-OPENING

- Guest Amenity Programs
- Brand Standard Roll Outs
- Uniform Programs

We have our Head Office in Nairobi-Kenya. Our focus is solely on the hospitality industry and our experts are worldwide. Our In-House Installations teams have constantly been at the forefront of their field, and have used this expertise to execute ground breaking projects all over the world. These dedicated teams come to every project with the tools to meet any challenges. They deal with hospitality and gaming installation on a daily basis and are quick to organize manpower and equipment to accomplish

the work efficiently. Our installers have experience with a wide range of FF&E and GS&E products, including table games, slot machines, slot bases and signage. Quality is a necessity, and we ensure the finished product has the precise and professional look that you require. The complete service stretches to liaising with local regulatory boards to ensure gaming installations meet approval.



Our office understands echoes and understands the historical architecture and intricate details of this established luxury market. We have special focus on Hotel Openings and Refurbishment projects. Our teams have continuously praised about their management and installation of Mock-Up rooms. We ensure that your Mock-Up Suites are ready for viewing to deadline.

Every shipment is coordinated from point of origin to its safe installment and positioning in the show-room. We recognize that a high degree of flexibility is required to manage these time-sensitive and unique shipments and can offer you the reliability you need to make decisions on time, avoiding delays to your overall project. All transportation solutions are individually designed and use our expertise at every stage to balance business objectives, with cost-efficient operational planning and execution. We display a flexible, innovative and dedicated approach to every challenging and complex project. Our teams are directly involved in the decision-making process and play a major part in the successful opening of hotels.

Our Hotel Logistics has developed and maintained many of our local and global partner relationships over the years. When a customer is looking to launch a new range of amenities or needs materials for a marketing campaign, our experts are responsible for all aspects of these programs throughout the world.

We have a global warehousing program for our international amenities. This is provided to every hotel operator and is a standard which we base our business on. Our solutions range from regular stock replenishment through a centralized warehouse, to comprehensive global supply chain coordination. In addition, we have the ability to extend these solutions to include sophisticated decentralized warehousing operations with full stock visibility for the hotel's procurement departments. This reduces both freight expenditure and delivery times. Ordering your goods is made easier with our online-procurement web platform.

We have invested in a strong Hotel Logistics and Gaming operations to support the growth of the Hotel Industry and Hospitality. Our dedicated Hotel Logistics team focuses on the latest trends in hotel building and Mega Structures. Drawing on our philosophy, advanced technology and innovative thinking keep us at the forefront of this dynamic industry. The skills of our teams go far beyond the efficient placement of furniture, but into the intricate world of artwork installation. Artwork pieces in today's hotels vary greatly and require specialized attention. We pride ourselves on our ability to handle the complex storage, delivery and installation requirements of numerous valuable and unique pieces. Through our consultation service, we liaise with the artist and other contractors to ensure we get everything right down to the finest detail. Our expertise covers:

- Antique Artworks
- 3D Wall Fittings
- Special Installations and Surfaces
- Sculptures.

We provide International logistics network with logistics solutions, in particular artwork installation services, to assist on major corporate and hospitality projects.



GALLERY

At **INTIME FREIGHT**, we are committed to innovation, and are continuously enhancing the technology available to our clients. Today's extended supply chain environment calls for tools that connect multiple sets of data into a single coherent visibility stream. This enables more informed decision making, resulting in an efficient and effective supply chain. Gallery, our new visibility tool, is a combination of advanced technologies that creates a visual aid and virtually link to your future hotel opening. Realizing that a comprehensive reporting tool is one of our customers' primary requirements, we have developed Gallery through integrating multiple systems. We can now provide, through a single interface, visibility and reporting from the receipt of a purchase order to the installation of the product in its final location.

The functionality of the system allows full visibility of orders detailed by line item. This is automatically generated, increasing both speed and accuracy while minimizing the duplication of work. All historical data is captured and used to analyze how our clients work best, and forms the basis for our program of continuous performance improvement. Our teams have flexibility on site to permit accurate item call off and control at hand-over points. From the warehouse to the final mile with the installation team, Gallery provides a real-time and complete overview of a project status. The latest advancement allows both our project team and our clients a clearer outlook on project planning, budgeting, forecasting and controlling.



FIVE-STAR LOGISTICS SERVICES

For the International Luxury Hotel and Gaming Industry, **INTIME FREIGHT** plans and implements transport, logistics and installation solutions for large-scale construction projects and efficient, comprehensive maintenance and supply concept.

We offer tailor-made service packages for international hotels and casino operators, and the Company is now considered a market leader in this special sector. The opening up of this attractive business segment is also a major success story for the systematic staff development scheme which the Company operates for its talented young managers.

Our highly trained staffs carry assignments of making a detailed market study of the supply chain activities of large hotel chains, in particular with regard to new construction projects. After months of intensive research around the globe with simultaneous training in international project management, the young managers presents a product idea that confirms to the specific needs of this sector and based on a concrete business plan.

INTIME FREIGHT Hotel Logistics services are now well established in the market and the Company enjoys first-class customer relations with the world's leading operators of Five-Star Hotels and Casinos and with Hotel Suppliers and makers of Luxury Consumables. We are currently working on many challenging projects for customers in Kenya and all over the world. Since our entrance in the market, the Company has successfully executed several contracts. We have delivered and installed thousands of guest rooms in Kenya.

INTIME FREIGHT is the clear leader in the specific field of complete solutions for the installation of furniture, fixtures and equipment (abbreviated as FF&E). This can mean everything from laying carpets and assembling furniture to the installation and commissioning of telephone and multimedia systems in the individual hotel rooms. The logistics provider is also experiencing a growing demand for Operating Supply and Equipment (OS&E) concepts. This includes the warehousing and the delivery, as and when required, of consumables for guest rooms, wellness facilities and other public areas of large hotels and casinos

In the expansion of its activities, the Company's policy is primarily one of organic growth. However, if attractive opportunities arise it also makes selective acquisitions that complement its existing activities. Our service portfolio embraces overland transport, warehousing and on-sight installation. Deliveries are made from our logistics centers.





INTIME FREIGHT HOTEL LOGISTICS

-Logistics management in hotel and casino new construction and renovation projects.

-Transport, logistics and installation solutions for furniture, fittings and equipment (FF&E)

-Supply Chain Management, warehousing and distribution of consumables for guest rooms (OS&E)

Our Hotel Logistics specialists are called upon at very short notice to organize the urgent transport and customs clearance of every conceivable OS&E articles (such as pillows, towels, glasses, kitchen equipment etc.)

To accomplish this seemingly “mission impossible” despite the customer’s ambitious time schedules, **INTIME FREIGHT** consolidates all goods delivered by suppliers at its logistics centers. There, the articles are checked for the correct quantity and quality, relabeled, pre-sorted in accordance with their intended use in the hotel, and re-packed. We further save time by chartering a freight aircraft at short notice and speedily making out the customs documents so that the goods could be imported with a minimum of complications.

We work both on exclusive and non-exclusive contract, the warehousing, delivery and installation of furniture and fixtures for hotel projects and have them completed in record time.

We provide on-time delivery and installation of the complete furnishings. The Company has the best hotel logistics experts for hotel for warehousing and critical last-mile delivery for hotel opening project. Our tailor-made IT Solution provides better planning accuracy and reduced administrative effort.

We are a world market leader in the hotel and casino industry. Our punctuality and successful execution demonstrates the capabilities of the logistics provider in material flow management for the opening of hotels and the provision of customer-specific solutions.

After the global consolidation of the deliveries from all suppliers, the goods and furniture components from various origins are transported to their final destinations by air or/and sea. We complete customs formalities and store the freight in warehouses pending their delivery by road to the new hotel facilities. Our ability to manage the entire supply chain and offer a true solution allows our customers to open their properties efficiently and within the budget. Our customers have entrusted us with their projects.

HOTEL LOGISTICS

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